

# WELCOME TO THE SELF CARE COLLECTIVE

We are so excited for you to join our team and can't wait to see where your new Perfectly Posh adventure takes you! Listed below is a checklist to help you get started.

JOIN THE POSH CREW TEAM PAGE

GET A PLANNER AND/OR NOTEBOOK TO KEEP YOUR BUSINESS ORGANIZED

SPEND TIME FAMILIARIZING YOURSELF WITH YOUR BACK OFFICE

ANNOUNCE YOUR NEW BUSINESS VENTURE! TEASE IT ON SOCIAL MEDIA AND SHARE WITH FAMILY AND FRIENDS. YOUR EXCITEMENT WILL BE CONTAGIOUS!

PREPARE FOR YOUR LAUNCH PARTY

- CHOOSE A DATE
- ASK YOUR UPLINE FOR HELP
- MAKE A GUEST LIST AND INVITE

DO A LIVE UNBOXING OF YOUR FIRST ORDER AND SHARE WHY YOU JOINED PERFECTLY POSH

SET A GOAL AND TRACK YOUR PROGRESS. THE HIGHER YOUR SALES, THE HIGHER YOUR COMMISSION PERCENTAGE

- GOALS SHOULD ALWAYS BE SMART: SPECIFIC - MEASURABLE - ATTAINABLE - RELEVANT - TIME BASED
- LET'S START OFF WITH A 90 DAY GOAL:

WHAT RANK WOULD YOU LIKE TO BE IN 90 DAYS? \_\_\_\_\_

- HOW MUCH DO YOU NEED TO SELL TO HIT THIS RANK? \_\_\_\_\_ NOW DIVIDE THAT NUMBER BY 4: \_\_\_\_\_  
THIS IS HOW MUCH YOU NEED TO SELL EVERY 30 DAYS.

• 30 DAYS DATE \_\_\_\_\_ ACTUAL SALES FIRST 30 DAYS \_\_\_\_\_

• 60 DAYS DATE \_\_\_\_\_ ACTUAL SALES FIRST 60 DAYS \_\_\_\_\_

• 90 DAYS DATE \_\_\_\_\_ ACTUAL SALES FIRST 90 DAYS \_\_\_\_\_

WORK TO BOOK 2-3 MORE PARTIES

CONSISTENTLY POST IN YOUR VIP GROUP

STAY CONNECTED IN THE TEAM PAGES



BRING-IN \* BUILD-Up \* Branch Out!!